

Faisal Al-Hmoud

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EDUCATION

Southern Methodist University, Cox School of Business

Dallas, TX

Master of Business Administration, Energy Finance

May 2027

- Honors: Merit Scholar; Cox Community Scholar; Spindletop Investment Fund (Inaugural Graduate Cohort); Selected by the Maguire Energy Institute to represent SMU Cox at a special event with U.S. Secretary of Energy Chris Wright
- Leadership: Vice President, SMU Graduate Energy Club; First-Year Officer, Student Advisory Board
- Teaching Assistant: Selected by Professor Jason Rife for Business Communications & Presentations, Fall 2026

Texas Tech University, Honors College

Lubbock, TX

Bachelor of Arts in Economics, Minor in Spanish

Dec 2022

- Honors: Student Body President, Interfraternity Council Member of the Year, Dean's List

EXPERIENCE

Wells Fargo – Energy & Power Transition Investment Banking

Houston, TX

Summer Associate

Jun 2026 – Aug 2026

- Contributed to and maintained valuation models (DCF, LBO, NAV, merger models) across 3 live transactions and 7 pitches spanning buy- and sell-side M&A covering upstream, midstream, and downstream
- Leveraged AI-enabled research and workflow tools (AlphaSense, CapIQ, Enverus, Rogo, Copilot) to accelerate market diligence and streamline modeling and deck turnaround
- Produced client-ready presentation materials in PowerPoint, translating complex analysis into 10+ polished decks
- Built a comprehensive case study presented directly to Managing Directors, synthesizing geological, engineering, and production data with valuation and market analysis to inform actionable deal recommendations

SMU Cox Unbridled Venture Project – Apex

Dallas, TX

Team Lead

January 2026 – May 2026

- Developed Apex, a predictive intelligence platform for physical asset operators, identifying a market gap at the intersection of energy, technology, and data analytics
- Received \$185,000 in simulated investment capital from a panel of industry judges, representing 23% of the total \$805,000 fund and outpacing the second-place company by \$82,000

U.S. Senate – Office of Senator Tom Cotton

Washington, D.C.

Legislative Correspondent

Feb 2023 – Aug 2025

- Advised on energy and tech portfolios impacting \$500B+ in U.S. economic sectors related to oil & gas permitting, semiconductor export controls, and rural broadband connectivity
- Led engagement with federal regulators (FCC, FTC, DOJ, USTR) and Fortune 500 companies (OpenAI, ExxonMobil, NVIDIA, IBM, SpaceX) representing \$1T+ in annual revenues
- Managed 20+ interns annually, developing projects, educational briefings, and performance evaluations
- Supported development and introduction of 13 Senate bills on integrated circuit export controls, energy permitting, critical infrastructure security, and rural broadband expansion
- Drafted 15+ letters to federal regulators to safeguard homeland assets and advance U.S. competitiveness
- Created 80+ comprehensive and meticulous briefs, memos, and reading materials for Senator Cotton, covering critical geopolitical events, travel of key foreign leaders, and relevant domestic policy updates

Staff Assistant

Aug 2022 – Feb 2023

- Served as first point of contact for roughly 800 monthly constituents, stakeholders, regulators, and visitors, overseeing front office operations, scheduling, and general administrative support
- Developed a web intake model and implemented onto Senator Cotton's website, reducing federal casework service request delays by an average of 85%

Texas Tech University Student Government Association

Lubbock, TX

Student Body President

May 2021 – May 2022

External Vice-President

May 2020 – May 2021

- Re-elected in consecutive terms to serve as an executive leader for the Student Body at TTU
- Leveraged quantitative and qualitative data to represent 41,000 students before academic, administrative, social, and athletic councils, influencing decisions on student policies and campus priorities
- Oversaw \$1M+ in student fee distribution and directed a \$300K student organization budget in partnership with the finance committee, guiding fund allocation and optimizing resource impact across 600+ student groups

SKILLS & INTERESTS

- **Technical Skills:** Microsoft Excel & PowerPoint; FactSet; RStudio; Enverus; Wall Street Prep (DCF, LBO)
- **AI Platforms:** AlphaSense; CapIQ; Rogo; Microsoft Copilot; Claude; ChatGPT
- **Languages:** Spanish (Professionally Working Proficiency); Arabic (Fluent); Portuguese (Conversational)
- **Interests:** Piano & Guitar; Language Learning; Travel; Soccer; Golf; Tennis; Renaissance & Middle Eastern History